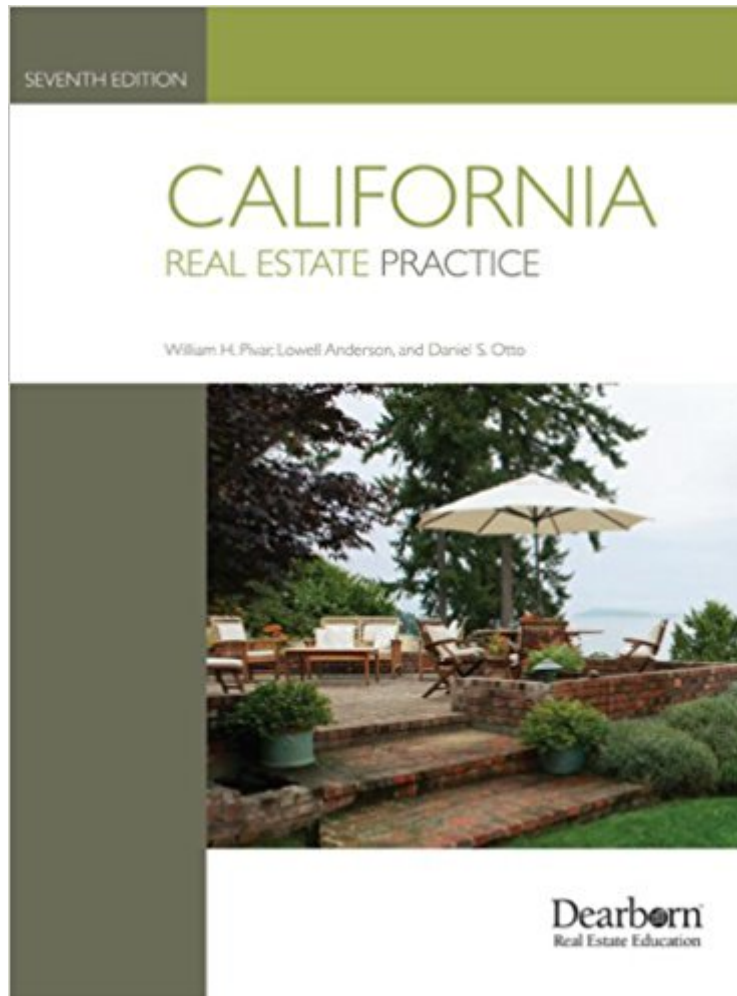




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This book came on time brand new condition as said the material is easy to understand very readable all 15 chapter there I was really satisfied it has the quizzes in the book. Also it came alone with the answer key to each chapter also which was surprising to me but happy overall very impressed thank you

What you paid is what you get. Didn't pay much for the item so I thought I had a good deal paying only for shipping. Turns out the package came as damaged and it's not worth it to go through all the

trouble of returning the item, etc. Waste of effort, waste of time.

I asked for a text book eighth edition, as required for the class. They sent out the seventh, I totally can not use this book. I then they tried to hassle me about a refund. I do not recommend renting text books. It will totally mess you up

I bought this book because I am studying real estate. It has been very helpful and was useful in helping me pass my last test! The information is presented clearly and the format is easy to follow. The information is excellent!

I am very fortunate that the professor is not requiring that we use the updated version of this book. Except for a few changes that are in the newer version, this is an awesome substitution.

The book is poorly written, which makes it difficult to read and understand. There are very few examples. The end of each chapter has a 10 question quiz, but there are no answers included. The practices they teach in the Prospecting section are questionable.

The book is ok but it would benefit from highlighting key points in a way that makes them stand out more.

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